

Locavore Community Interest Company
Projected Profit & Loss Account for the Year Ending 31st March 2022

	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Financial Year
Income													
4000 Sales													
4001 Retail sales – Govanhill	152,728	140,000	140,000	140,000	150,000	140,000	140,000	140,000	160,000	140,000	140,000	140,000	1,722,728
4002 Retail sales – Partick	85,010	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	965,010
4003 Retail sales – Garnethill	0	7,500	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	157,500
4004 Retail sales – Kirkintilloch	0	0	0	0	0	50,000	50,000	50,000	50,000	50,000	50,000	50,000	350,000
4005 Retail sales – Dumfries	0	0	0	0	0	0	31,000	31,000	31,000	31,000	31,000	31,000	186,000
4006 Retail sales – Edinburgh	0	0	0	0	0	0	0	150,000	150,000	150,000	150,000	150,000	750,000
4007 Retail sales – New Location 7	0	0	0	0	0	0	0	0	0	0	0	0	0
4008 Retail sales – New Location 8	0	0	0	0	0	0	0	0	0	0	0	0	0
4009 Retail sales – New Location 9	0	0	0	0	0	0	0	0	0	0	0	0	0
4010 Retail sales – New Location 10	0	0	0	0	0	0	0	0	0	0	0	0	0
4005 Veg box subscriptions	165,138	140,000	140,000	140,000	140,000	140,000	180,000	170,000	180,000	200,000	220,000	240,000	2,055,138
4006 Locavore Trading	32,502	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	637,502
4007 Wholesale produce	6,100	4,273	4,273	4,273	4,273	4,273	4,273	4,273	4,273	4,273	4,273	4,273	53,103
4008 Food hubs	2,298	1,850	1,850	1,850	1,850	1,850	2,150	2,150	2,150	2,500	2,500	2,500	25,498
Total 4000 Sales	443,775	428,623	436,123	436,123	446,123	486,123	557,423	697,423	727,423	727,773	747,773	767,773	6,902,478
Total Income	443,775	428,623	436,123	436,123	446,123	486,123	557,423	697,423	727,423	727,773	747,773	767,773	6,902,478
Cost of Sales													
5001 Shop stock purchases	124,653	150,150	155,100	155,100	161,700	188,100	208,560	307,560	320,760	307,560	307,560	307,560	2,694,363
5001 Vegbox Stock	81,186	70,000	70,000	70,000	70,000	70,000	90,000	85,000	90,000	100,000	110,000	120,000	1,026,186
5002 Trading stock purchases	28,549	41,250	41,250	41,250	41,250	41,250	41,250	41,250	41,250	41,250	41,250	41,250	482,299
5003 Packaging	808	2,743	2,743	2,743	2,743	2,743	2,743	2,743	2,743	3,126	3,126	3,126	32,130
5004 Materials	173	848	848	848	848	848	848	848	848	848	848	848	9,501
5005 Shipping, freight & delivery	8,858	12,512	12,512	12,512	12,512	13,512	14,512	15,512	15,512	15,512	15,512	15,512	164,490
5006 Warehouse & handling	5,458	3,701	3,701	3,701	3,701	3,701	3,701	3,701	3,701	3,701	3,701	3,701	46,169
5007 Freelance labour & mileage	5,598	1,500	1,500	1,500	1,500	1,500	3,000	3,000	3,000	3,000	3,000	3,000	31,098
5009 Brokerage	628	866	866	866	866	866	996	996	996	1,145	1,145	1,145	11,381
5010 Import duty & charges	207	200	200	200	200	200	200	200	200	200	200	200	2,407
5100 Opening stock	0	0	0	0	0	0	0	0	0	0	0	421,613	421,613
5101 Closing stock	0	0	0	0	0	0	0	0	0	0	0	-570,000	-570,000
Total Cost of Sales	256,118	283,770	288,720	288,720	295,320	322,720	365,810	460,810	479,010	476,342	486,342	347,955	4,351,637
Gross Profit	187,657	144,853	147,403	147,403	150,803	163,403	191,613	236,613	248,413	251,431	261,431	419,818	2,550,841
Expenses													
6000 Staff costs													
6010 Gross salaries & er costs - Support Team	12,159	12,732	12,616	12,552	10,866	11,486	12,494	14,863	14,673	14,673	14,673	14,673	158,460
6020 Gross salaries & er costs – All Retail Locations	47,937	36,400	37,600	37,600	39,200	45,600	50,560	74,560	77,760	74,560	74,560	74,560	670,897
6030 Gross salaries & er costs - Veg Box & Wholesale	45,793	39,000	39,000	39,000	39,000	39,000	45,000	50,000	50,000	55,000	55,000	60,000	555,793
6040 Gross salaries & er costs - Locavore Trading	4,731	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	54,231
6050 Gross salaries & er costs - Locavore Growing	6,400	8,382	9,379	10,446	7,801	7,771	8,304	4,960	6,096	4,000	4,000	4,000	81,538
6060 Gross salaries & er costs - Initiatives	1,634	1,242	1,248	1,554	1,220	1,235	1,584	1,247	1,584	1,500	1,500	1,500	17,048
Bigger Plan project costs – staffing	0	0	0	0	0	5,556	5,556	5,556	5,556	5,556	5,556	5,556	38,889
6101 Staff Training	235	0	0	300	0	0	600	0	0	600	0	0	1,735
Total 6000 Staff costs	118,889	102,256	104,343	105,951	102,587	115,148	128,598	155,686	160,168	160,388	159,788	164,788	1,578,591

7000 Operating costs													
7001 Marketing & promotion	459	400	400	400	400	400	400	400	400	400	400	400	4,859
7002 Hire of equipment	720	110	110	110	110	110	110	110	110	110	110	110	1,930
7003 Small equipment & IT purchases	144	287	327	407	407	407	507	607	607	607	607	607	5,521
7004 Software subscriptions & licences	1,296	1,148	1,148	1,148	1,148	1,148	1,148	1,148	1,148	1,148	1,148	1,148	13,924
7005 Web hosting	85	126	126	126	126	126	126	126	126	126	126	126	1,471
7006 Printing, stationery & consumables	133	515	515	595	595	755	835	915	915	915	915	915	8,518
7007 Postage & Carriage	162	219	219	273	273	327	381	435	435	435	435	435	4,029
7008 Clothing & PPE	298	475	475	475	475	475	475	2,000	475	475	475	475	7,048
7009 Vehicle Expenses	2,955	1,370	1,370	1,370	1,370	1,370	1,370	1,370	1,370	1,370	1,370	1,370	18,025
7010 Cleaning & hygiene	247	398	458	458	458	518	578	638	638	638	638	638	6,305
7011 Travel & accommodation	18	40	40	40	40	40	40	100	100	100	100	100	758
7012 Entertaining & refreshments	0	0	0	0	0	0	0	0	5,000	0	0	0	5,000
7013 Repairs, renewals & maintenance	1,658	1,357	1,557	1,557	1,557	1,757	1,957	2,157	2,157	2,157	2,157	2,157	22,185
7014 Equipment repair and maintenance	91	170	170	170	170	170	170	170	170	170	170	170	1,961
7015 Waste & recycling	1,257	1,161	1,450	1,450	1,450	1,840	2,230	2,620	2,620	2,620	2,620	2,620	23,938
7016 General expenses	506	400	400	400	400	400	400	400	400	400	400	400	4,906
7017 Displays, dispensers & signage	321	100	300	300	300	450	600	600	100	100	100	100	3,371
Total 7000 Operating costs	10,350	8,276	9,065	9,279	9,279	10,293	11,327	13,796	16,771	11,771	11,771	11,771	133,749
7100 Overheads													
7101 Rent & rates	8,444	9,166	9,166	10,721	15,833	16,823	19,211	20,573	20,573	24,461	22,906	22,906	200,781
7102 Insurance	0	46	8,600	46	46	46	9,417	46	46	1,546	2,840	46	22,725
7103 Heat & light	2,268	3,500	3,500	3,500	3,500	5,000	5,800	7,300	7,300	7,300	7,300	7,300	63,568
7104 Telephone & internet	495	500	570	570	570	650	700	850	850	850	850	850	8,305
7105 Accountancy fees	0	0	0	0	0	0	0	1,800	0	0	0	0	1,800
7106 Legal & professional fees	0	6,180	0	0	2,800	0	2,800	0	2,800	0	0	0	14,580
7108 Memberships and accreditation	65	0	0	525	0	0	525	0	0	525	0	0	1,640
Total 7100 Overheads	11,272	19,392	21,836	15,362	22,749	22,519	38,453	30,569	31,569	34,682	33,896	31,102	313,399
7200 Finance costs													
7201 Bank charges & interest	198	200	200	200	200	200	200	200	200	200	200	200	2,398
7202 Card processing / merchant rental charges	2,964	3,020	3,020	3,520	3,520	4,020	4,520	5,320	5,320	5,320	5,320	5,320	51,184
7203 Interest on loans	160	358	351	343	336	329	321	314	307	2,299	292	284	5,694
7205 Interest payable - loanstock investment	63	0	0	0	0	0	0	0	1,273	0	0	0	1,336
7206 Interest payable - HP creditor	226	526	526	300	921	921	921	921	921	921	921	921	8,946
7207 Interest payable - other	0	0	0	0	0	0	0	0	0	0	0	0	0
7208 Arrangement fees	0	0	4,250	0	0	0	0	0	0	0	0	0	4,250
Total 7200 Finance costs	3,611	4,104	8,347	4,363	4,977	5,470	5,962	6,755	8,021	8,740	6,733	6,725	73,808
Total Expenses	144,442	134,128	143,891	135,255	139,891	153,880	184,940	207,406	216,629	215,681	212,288	214,486	2,102,918
Net Operating Income	43,215	10,725	3,512	12,148	10,912	9,523	6,673	29,207	31,784	35,750	49,143	205,332	447,923
Other Income													
4100 Grants & fundraising	6,975	0	425,000	0	0	0	0	0	0	0	0	0	431,975
4102 Initiatives Fund donations	3,245	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,745
Total Other Income	10,220	2,500	427,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	462,720
Other Expenses													
7300 Initiatives Fund distribution	2,322	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	29,822
8000 Depreciation	0	0	0	0	0	0	0	0	0	0	0	124,500	124,500
8002 Bad debts	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Expenses	2,322	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	127,000	154,322
Net Other Income	7,898	0	425,000	0	0	0	0	0	0	0	0	-124,500	308,398
Net Income	51,113	10,725	428,512	12,148	10,912	9,523	6,673	29,207	31,784	35,750	49,143	80,832	756,321

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	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Financial Year
Income													
4000 Sales													
4001 Retail sales – Govanhill	140,000	140,000	140,000	140,000	150,000	140,000	140,000	140,000	160,000	140,000	140,000	150,000	1,720,000
4002 Retail sales – Partick	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	960,000
4003 Retail sales – Garnethill	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	180,000
4004 Retail sales – Kirkintilloch	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	600,000
4005 Retail sales – Dumfries	31,000	31,000	31,000	31,000	31,000	31,000	31,000	31,000	31,000	31,000	31,000	31,000	372,000
4006 Retail sales – Edinburgh	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	1,800,000
4007 Retail sales – New Location 7	0	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	440,000
4008 Retail sales – New Location 8	0	0	0	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	405,000
4009 Retail sales – New Location 9	0	0	0	0	0	0	50,000	50,000	50,000	50,000	50,000	50,000	300,000
4010 Retail sales – New Location 10	0	0	0	0	0	0	0	0	0	90,000	90,000	90,000	270,000
4005 Veg box subscriptions	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000	2,880,000
4006 Locavore Trading	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	660,000
4007 Wholesale produce	4,723	4,723	4,723	4,723	4,723	4,723	4,723	4,723	4,723	4,723	4,723	4,723	56,676
4008 Food hubs	10,203	7,746	5,120	1,901	1,601	1,878	1,174	9,923	8,119	8,000	7,000	5,000	67,665
Total 4000 Sales	775,926	813,469	810,843	852,624	862,324	852,601	901,897	910,646	928,842	998,723	997,723	1,005,723	10,711,341
Total Income	775,926	813,469	810,843	852,624	862,324	852,601	901,897	910,646	928,842	998,723	997,723	1,005,723	10,711,341
Cost of Sales													
5001 Shop stock purchases	307,560	333,960	333,960	363,660	370,260	363,660	396,660	396,660	409,860	456,060	456,060	462,660	4,651,020
5001 Vegbox stock purchases	120,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000	1,440,000
5002 Trading stock purchases	41,250	41,250	41,250	41,250	41,250	41,250	41,250	41,250	41,250	41,250	41,250	41,250	495,000
5003 Packaging	3,126	3,526	3,126	3,526	3,526	3,526	4,026	4,026	4,026	4,526	4,526	4,526	46,012
5004 Materials	848	848	848	848	848	848	848	848	848	848	848	848	10,176
5005 Shipping, freight & delivery	13,512	13,512	13,512	13,512	13,512	13,512	13,512	13,512	13,512	13,512	13,512	13,512	162,144
5006 Warehouse & handling	3,701	3,701	3,701	3,701	3,701	3,701	3,701	3,701	3,701	3,701	3,701	3,701	44,412
5007 Freelance labour & mileage	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000
5009 Brokerage	1,145	1,145	1,145	1,145	1,145	1,145	1,145	1,145	1,145	1,145	1,145	1,145	13,740
5010 Import duty & charges	200	200	200	200	200	200	200	200	200	200	200	200	2,400
5100 Opening stock	0	0	0	0	0	0	0	0	0	0	0	570,000	570,000
5101 Closing stock	0	0	0	0	0	0	0	0	0	0	0	-795,000	-795,000
Total Cost of Sales	494,342	521,142	520,742	550,842	557,442	550,842	584,342	584,342	597,542	644,242	644,242	71,409	6,675,904
Gross Profit	281,584	292,327	290,101	301,782	304,882	301,759	317,555	326,304	331,300	354,481	353,481	934,314	4,035,437
Expenses													
6000 Staff costs													
6010 Gross salaries & er costs - Support Team	18,239	19,099	18,924	18,828	16,299	17,229	18,741	22,295	22,009	22,009	22,009	22,009	237,690
6020 Gross salaries & er costs – All Retail Locations	74,560	80,960	80,960	88,160	89,760	88,160	96,160	96,160	99,360	110,560	110,560	96,320	1,111,680
6030 Gross salaries & er costs - Veg Box & Wholesale	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	720,000
6040 Gross salaries & er costs - Locavore Trading	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	54,000
6050 Gross salaries & er costs - Locavore Growing	6,938	8,382	9,379	10,446	7,801	7,771	8,304	4,960	6,096	4,000	4,000	4,000	82,076
6060 Gross salaries & er costs - Initiatives	1,566	1,242	1,248	1,554	1,220	1,235	1,584	1,247	1,584	1,500	1,500	1,500	16,981
Bigger Plan project costs – staffing	5,556	5,556	5,556	5,556	5,556	5,556	5,556	5,556	5,556	5,556	5,556	5,556	66,667
6101 Staff Training	600	0	0	600	0	0	600	0	0	600	0	0	2,400
Total 6000 Staff costs	171,958	179,738	180,567	189,643	185,135	184,451	195,445	194,718	199,104	208,724	208,124	193,884	2,291,493

7000 Operating costs													
7001 Marketing & promotion	400	400	400	400	400	400	400	400	400	400	400	400	4,800
7002 Hire of equipment	110	210	210	310	310	310	410	410	410	510	510	510	4,220
7003 Small equipment & IT purchases	607	807	807	1,007	1,007	1,007	1,207	1,207	1,207	1,407	1,407	1,407	13,084
7004 Software subscriptions & licences	1,148	1,248	1,248	1,348	1,348	1,348	1,448	1,448	1,448	1,548	1,548	1,548	16,676
7005 Web hosting	126	126	126	158	158	158	198	198	198	258	258	258	2,220
7006 Printing, stationery & consumables	915	1,015	1,015	1,115	1,115	1,115	1,215	1,215	1,215	1,315	1,315	1,315	13,880
7007 Postage & Carriage	435	535	535	635	635	635	735	735	735	835	835	835	8,120
7008 Clothing & PPE	475	475	475	475	475	475	475	2,500	475	475	475	475	7,725
7009 Vehicle Expenses	1,370	1,370	1,370	1,370	1,370	1,370	1,370	1,370	1,370	1,370	1,370	1,370	16,440
7010 Cleaning & hygiene	638	750	750	850	850	850	950	950	950	1,050	1,050	1,050	10,688
7011 Travel & accommodation	100	100	100	100	100	100	100	100	100	100	100	100	1,200
7012 Entertaining & refreshments	0	0	0	0	0	0	0	0	5,000	0	0	0	5,000
7013 Repairs, renewals & maintenance	2,157	2,968	2,968	3,268	3,268	3,268	4,085	4,085	4,085	5,106	5,106	5,106	45,471
7014 Equipment repair and maintenance	250	250	250	250	250	250	250	250	250	250	250	250	3,000
7015 Waste & recycling	2,620	3,020	3,020	3,420	3,420	3,420	3,820	3,820	3,820	3,820	3,820	3,820	41,840
7016 General expenses	400	600	600	800	800	800	1,000	1,000	1,000	1,200	1,200	1,200	10,600
7017 Displays & dispensers	100	280	280	280	350	350	350	420	420	490	572	490	4,382
Total 7000 Operating costs	11,851	14,154	14,154	15,786	15,856	15,856	18,013	20,108	23,083	20,134	20,216	20,134	209,345
7100 Overheads													
7101 Rent & rates	13,053	18,448	18,298	23,707	28,269	30,926	37,866	38,678	38,678	45,929	43,024	43,024	379,902
7102 Insurance	46	2,076	8,076	120	120	120	1,620	120	120	1,620	6,500	120	20,658
7103 Heat & light	3,400	4,250	4,250	5,100	5,100	5,100	5,800	5,800	5,800	6,400	6,400	6,400	63,800
7104 Telephone & internet	875	1,093	1,093	1,312	1,312	1,312	1,531	1,531	1,531	1,731	1,731	1,731	16,783
7105 Accountancy fees	0	0	0	0	0	0	3,000	0	0	0	0	0	3,000
7106 Legal & professional fees	3,500	0	0	3,500	0	0	3,500	0	0	3,500	0	0	14,000
7108 Memberships and accreditation	525	0	0	525	0	0	525	0	0	525	0	0	2,100
Total 7100 Overheads	21,399	25,867	31,717	34,264	34,801	37,458	53,842	46,129	46,129	59,705	57,655	51,275	500,243
7200 Finance costs													
7201 Bank charges & interest	200	200	200	200	200	200	200	200	200	200	200	200	2,400
7202 Card processing / merchant rental charges	3,500	4,000	4,000	4,500	4,500	4,500	5,200	5,200	5,200	6,000	6,000	6,000	58,600
7203 Interest on loans	277	270	453	444	1,937	429	422	414	406	2,398	390	383	8,223
7205 Interest payable - loanstock investment	0	0	0	0	0	0	0	0	1,243	0	0	0	1,243
7206 Interest payable - HP creditor	1,311	1,317	1,318	1,319	1,320	1,321	1,322	1,323	1,324	1,325	1,326	1,327	15,853
7207 Interest payable - other	0	0	0	0	0	0	0	0	0	0	0	0	0
7208 Arrangement fees	500	0	0	500	0	0	500	0	0	500	0	0	2,000
Total 7200 Finance costs	5,788	5,787	5,971	6,963	7,957	6,450	7,644	7,137	8,373	10,423	7,916	7,910	88,319
Total Expenses	211,097	225,826	232,689	246,936	244,100	244,566	275,294	268,512	277,110	299,476	294,483	273,694	3,093,782
Net Operating Income	70,487	66,501	57,412	54,846	60,782	57,193	42,262	57,792	54,191	55,005	58,998	660,620	941,655
Other Income													
4100 Grant income	0	0	0	0	0	0	0	0	0	0	0	0	0
4102 Initiatives Fund donations	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Total Other Income	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Other Expenses													
7300 Initiatives Fund distribution	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
8000 Depreciation	0	0	0	0	0	0	0	0	0	0	0	174,500	174,500
8002 Bad debts	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Expenses	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	177,000	204,500
Net Other Income	0	0	0	0	0	0	0	0	0	0	0	-174,500	-174,500
Net Income	70,487	66,501	57,412	28,839	60,782	57,193	42,262	57,792	54,191	55,005	58,998	486,120	767,155

Locavore Community Interest Company

Cash Flow Projection Apr 21 – Mar 22

	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Financial Year
INCOME													
Retail sales – all locations	237,738	227,500	235,000	235,000	245,000	285,000	316,000	466,000	486,000	466,000	466,000	466,000	4,131,238
Veg box subscriptions	£165,138	£140,000	£140,000	£140,000	£140,000	£140,000	£180,000	£170,000	£180,000	£200,000	£220,000	£240,000	2,055,138
Trade debtors	11,414	40,440	61,123	61,123	61,123	61,123	61,123	61,423	61,423	61,423	61,773	61,773	665,284
Initiatives fund	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
VAT control a/c	31,886	0	0	56,000	0	0	54,300	0	0	96,000	0	0	238,186
Total Income from sales	448,675	410,440	438,623	494,623	448,623	488,623	613,923	699,923	729,923	825,923	750,273	770,273	7,119,845
EXPENDITURE													
Trade creditors	-393,781	-280,902	-314,568	-322,841	-317,081	-331,068	-359,752	-420,310	-510,695	-532,870	-528,315	-537,529	-4,849,712
Net wages	-103,229	-88,963	-90,779	-91,917	-89,250	-100,179	-111,358	-135,447	-139,346	-139,016	-139,016	-143,366	-1,371,866
PAYE & pensions	-25,594	-22,544	-19,429	-19,825	-20,074	-19,491	-21,878	-24,320	-29,580	-30,432	-30,360	-30,360	-293,887
Initiatives fund	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-30,000
Total expenditure	-525,104	-394,909	-427,276	-437,083	-428,905	-453,238	-495,488	-582,577	-682,121	-704,818	-700,191	-713,755	-6,545,465
Net cash provided by operating activities	-76,429	15,531	11,347	57,540	19,718	35,385	118,435	117,346	47,802	121,105	50,082	56,518	574,380
INVESTING ACTIVITIES													
Vegbox & Wholesale – rented unit fitout	0	0	0	0	-24,750	-24,750	0	0	0	0	0	0	-49,500
Leasehold improvements – new locations	0	0	0	0	-42,500	-9,000	-106,000	0	0	0	0	0	-157,500
Plant & machinery – new locations	0	0	0	0	-92,500	-70,500	-140,000	0	0	0	0	0	-303,000
Fixtures & fittings – new locations	0	0	0	0	-44,500	-39,500	-86,000	0	0	0	0	0	-170,000
Contingency	0	0	0	0	-31,450	-19,850	-57,800	0	0	0	0	0	-109,100
Land purchase – Narrowboat Farm	0	0	0	0	0	0	0	0	0	0	-57,000	0	-57,000
Net cash provided by investing activities	0	0	0	0	-235,700	-163,600	-389,800	0	0	0	-57,000	0	-846,100
FINANCING ACTIVITIES													
Loans and interest	-1,583	-2,799	-8,243	-9,186	-9,186	40,814	-9,186	-9,186	-11,709	-11,186	-9,186	-9,186	-49,822
HP creditor	-2,676	-2,676	-2,676	-2,676	-5,097	-5,097	-5,097	-5,097	-5,097	-5,097	-5,097	-5,097	-51,480
New Finance for Bigger Plan	0	0	850,000	0	0	0	0	0	0	0	0	0	850,000
Net cash provided by financing activities	-4,259	-5,475	839,081	-11,862	-14,283	35,717	-14,283	-14,283	-16,806	-16,283	-14,283	-14,283	748,698
NET CASH INCREASE FROM ACTIVITIES	-80,688	10,056	850,428	45,678	-230,265	-92,498	-285,648	103,063	30,996	104,822	-21,201	42,235	476,978
Cash at beginning of period	110,026	29,338	39,394	889,822	935,500	705,235	612,737	327,089	430,152	461,148	565,970	544,769	110,026
NET CASH INCREASE FOR PERIOD	29,338	39,394	889,822	935,500	705,235	612,737	327,089	430,152	461,148	565,970	544,769	587,004	587,004

Locavore Community Interest Company

Cash Flow Projection Apr 22 – Mar 23

	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Financial Year
INCOME													
Retail sales – All Locations	£466,000	£506,000	£506,000	£551,000	£561,000	£551,000	£601,000	£601,000	£621,000	£691,000	£691,000	£701,000	7,047,000
Veg box subscriptions	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000	2,880,000
Trade debtors	64,273	69,926	67,469	64,843	61,624	61,324	61,601	60,897	69,646	67,842	67,723	66,723	783,891
Initiatives fund	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
VAT control a/c	38,466	0	0		41,800	0	0	41,800	0	0	33,468	0	155,534
Total Income from sales	811,239	818,426	815,969	858,343	906,924	854,824	905,101	946,197	933,146	1,001,342	1,034,691	1,010,223	10,896,425
EXPENDITURE													
Trade creditors	-528,959	-565,363	-570,813	-605,592	-612,799	-608,856	-661,597	-655,979	-672,154	-730,281	-728,313	-728,451	-7,669,157
Net wages	-149,082	-156,372	-157,093	-164,467	-161,068	-160,473	-169,515	-169,405	-173,221	-181,068	-181,068	-168,679	-1,991,511
PAYE & pensions	-31,310	-32,558	-34,150	-34,308	-35,918	-35,176	-35,046	-37,021	-36,996	-37,830	-39,544	-39,544	-429,401
Initiatives fund	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-2,500	-30,000
Total expenditure	-711,851	-756,793	-764,556	-806,867	-812,285	-807,005	-868,658	-864,905	-884,871	-951,679	-951,425	-939,174	-10,120,069
Net cash provided by operating activities	99,388	61,633	51,413	51,476	94,639	47,819	36,443	81,292	48,275	49,663	83,266	71,049	776,356
INVESTING ACTIVITIES													
Leasehold improvements – new locations	-27,690	0	-31,950	0	0	-31,950	0	0	-42,600	0	0	0	-134,190
Plant & machinery – new locations	-53,300	0	-61,500	0	0	-61,500	0	0	-82,000	0	0	0	-258,300
Fixtures & fittings – new locations	-29,900	0	-34,500	0	0	-34,500	0	0	-46,000	0	0	0	-144,900
Contingency	-19,110	0	-22,050	0	0	-22,050	0	0	-29,400	0	0	0	-92,610
Net cash provided by investing activities	-130,000	0	-150,000	0	0	-150,000	0	0	-200,000	0	0	0	-630,000
FINANCING ACTIVITIES													
Loans and interest	-8,243	-8,243	-10,793	-11,736	-11,736	-13,236	-11,736	-11,736	-52,729	-13,736	-11,736	-11,736	-177,396
HP creditor	-5,099	-5,099	-5,099	-5,099	-5,099	-5,099	-5,099	-5,099	-5,099	-5,099	-5,099	-5,099	-61,188
New Finance for Bigger Plan	0	0	0	0	0	0	0	0	0	0	0	0	0
Net cash provided by financing activities	-13,342	-13,342	-15,892	-16,835	-16,835	-18,335	-16,835	-16,835	-57,828	-18,835	-16,835	-16,835	-238,584
NET CASH INCREASE FROM ACTIVITIES	-43,954	48,291	-114,479	34,641	77,804	-120,516	19,608	64,457	-209,553	30,828	66,431	54,214	-92,228
Cash at beginning of period	587,004	543,050	591,341	476,862	511,503	589,307	468,791	488,399	552,856	343,303	374,131	440,562	587,004
NET CASH INCREASE FOR PERIOD	543,050	591,341	476,862	511,503	589,307	468,791	488,399	552,856	343,303	374,131	440,562	494,776	494,776